

Qantas Visa credit card

TARGET MARKET DETERMINATION (TMD)

Issuer	Police Financial Services Limited ABN 33 087 651 661 trading as BankVic AFSL and Australian Credit Licence 240293
Date of Target Market Determination	25 March 2025
Product Purpose	BankVic's Qantas Visa credit card provides members of The Police Association of Victoria (TPAV), Australian Federal Police Association (AFPA) and the Victorian Ambulance Union (VAU) with a low cost credit card linked to the Qantas Rewards program that provides the opportunity to earn Qantas Points based on eligible spend.

FEATURES & ELIGIBILITY

/ Features of this product

- A rewards credit card exclusively available to members of TPAV, AFPA or VAU for day-to-day purchases, cash advances or balance transfer
- A credit card linked to the Qantas Rewards program that provides the opportunity to earn Qantas Points based on eligible spend
- Access to complimentary international travel insurance subject to terms and conditions
- Low foreign currency conversion fee versus other card products
- Provides a low 6-month introductory and balance transfer variable interest rate that reverts to a higher ongoing variable rate
- Interest is calculated daily and charged monthly on the credit balance
- Up to 55 days interest free for purchases
- A Visa credit card linked to the account
- Contactless payment including Visa and digital wallet available
- Built-in security to manage and mitigate the risk of identity theft and fraudulent commercial activity that can be associated with credit card use
- No annual fee

/ Eligibility criteria

- Members of TPAV, AFPA or VAU
- Eligible for BankVic membership
- Aged 18+ years
- Have not declared bankruptcy or insolvency, or had defaults on any loans, credit cards, interest-free finance or store cards in the last five years
- Have sufficient disposable income to service the credit card
- Approval subject to BankVic credit assessment

/ Unsuitable

This product's key features, attributes and eligibility criteria as listed above are likely to be consistent with the objectives, financial situation and needs of customers in the target market.

This product is unsuitable for people who:

- Don't meet BankVic membership eligibility
- Not a member of TPAV, AFPA or VAU
- Don't have adequate disposable income to service credit card
- Are looking for a credit card that does not offer rewards or access to a reward program



TARGET MARKET

/ Target market's likely objectives

- A credit card that provides travel benefits such as earning Qantas rewards, low fees on foreign currency purchases, and access to complimentary travel insurance
- Offers a revolving credit limit to cover everyday expenses or to consolidate debt
- Ability to access available credit for day-to-day transactions and to cover short-term financial gaps
- Low balance transfer rate and no annual fee

/ Target market's likely needs

- Access to available credit any time, anywhere using a physical card or digital wallet
- Visibility of account information including available credit, the date and amount of payment due and transactions, can be accessed at any time using digital banking applications, or during operating hours through telephone banking or at a BankVic branch
- Ease of payment for any outstanding balance used on the credit card

/ Target market's likely financial situation

- Has sufficient disposable income to service the credit card
- Regular income may include overtime and bonuses

DISTRIBUTION CONDITIONS

/ Channels available for acquiring this product

- BankVic website
- BankVic lending specialists
- BankVic branches

/ Channels available for servicing and using this product

- BankVic mobile app
- BankVic internet banking
- BankVic branches and contact centre
- Visa network channels which includes POS, ATMs, and digital wallets using Visa payWave such as ApplePay, GooglePay, SamsungPay, GarminPay, FitbitPay

/ Distributor information reporting requirements

Reporting requirements

Complaints (as defined in section 994A(1) of the Act) relating to the product design, product availability & distribution. The distributor should provide all the content of the complaint, having regard to privacy.

Significant dealing outside of the Target Market, under s994F(6) of the Act. Reporting to include the dates, description, and volumes of the significant dealings.

Reporting period

Within 10 business days following end of calendar quarter.

As soon as practicable but no later than 10 business days after the distributor becomes aware of the significant dealing.

TMD REVIEWS

/ TMD review triggers

- Material changes to the key product features, attributes, eligibility and/or terms and conditions
- Material increases in member complaints about the product or distribution of the product
- Material changes in product cancellation or closure rates
- Government policy or regulatory change



/ TMD review period

- Next TMD review date: 25 March 2027
- Subsequent TMD reviews: Biennially

About this document

This Target Market Determination (TMD) describes the type of customer who may suit this product based on their needs, objectives, and financial situation i.e. the target market. It also sets out who can distribute our products, how they can do this, and situations when we may need to review our products and the target markets. This document does not replace the terms and conditions or fees and charges applicable to the product which are available on our website.

We are required to have TMDs under the Treasury Laws Amendment (Design and Distributions Obligations and Product Intervention Powers) Act 2019. This ensures that BankVic is keeping our members at the centre of our approach to the design and distribution of our products.